# Jennifer Cabrera

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# EDUCATION

Marist University—Marist Italv

B.S. in Global Marketing Communication | Minor in Graphic Design **GPA:** 3.81/4.0 | Dean's List (All Semesters)

### **PROFESSIONAL EXPERIENCE**

#### Lymphoma Research Foundation

#### Marketing and Communications Intern

- Develop a collegiate fundraising marketing strategy—design and launch a campaign webpage, conduct interviews, create a how-to guide, and promote across digital platforms
- Earn Google Analytics and HubSpot certifications to run blog performance and competitor anylisys reports •
- Collaborate with the Director of External Communications to publish press releases via Cision, expanding media outreach
- Help evolve and maintain brand identity by designing visual assets, updating re-brand materials, and ensuring consistency

#### **Marist Italy**

Creative Director of Mporio Merchandise

- Created and led the Fall 2024 marketing campaign Hot Off the Press, increasing sales by 140% from Spring 2024 •
  - Designed three products for the new collection using market research, including best-selling item
- Manage Shopify e-commerce website—increased user sessions by 154% from Spring 2024
- Initiated and managed first-ever pop-up shop, driving awareness and in-person sales growth

# **Marist Italy**

Social Media

- Create and post graphics, photos, videos, and write copy for Marist Instagram to over 44,000 followers
- Analyze engagement metrics to optimize content strategy and increase interaction
- Develop and follow content calendars to plan and schedule posts

#### Marist Italy

- Ambassador and Office Assistant
  - Promote Marist Italy through supporting operations and events
  - Manage reception desk-assist and greet all students, staff, and guests, route calls
  - Logged student entry and exit to maintain residence hall security

### Jefferson's Ferry Senior Living

Server, Bartender, Host, Cashier, Cook

- Prepare and serve food and beverages while delivering an excellent customer service experience to 140 residents
- Operate cash register and maintain food safety standards by completing sanitation reports

#### Tillys, Inc.

- Sales Associate
- March 2022 August 2022 • Sold merchandise by promoting sales, assisting customers, and creating product displays—consistently met or exceeded daily sales quota
  - Managed register—processed transactions and enrolled customers in rewards programs

### LEADERSHIP EXPERIENCE

#### Soap! Periodica Art and Literary Magazine

Marketer, Designer

- Lead markting and design initiatives within a team for a student-run art and literary magazine
- Develop promotional materials, design layout, create Instagram content, and organize community events
- Assist in curating submissions to maintain aesthetic consistency

#### **Marist Theatre**

Managing Director of Club Marketing and Show Publicity

- Developed and executed a cohesive marketing strategy for the 2023–2024 season
- Managed social media accounts (Instagram, TikTok)
- Created marketing campaigns for six productions as Publicity Representative

# **Marist Theatre**

- Chairperson of Box and House
  - Managed online ticketing platform and maintained records of all sales transactions
  - Oversaw front-of-house operations, ensuring smooth guest entry and event coordination
  - Accurately processed cash and credit card transactions

# **SKILLS & INTERESTS**

Hard Skills: Adobe Creative Suite (Illustrator, Photoshop, InDesign, Premiere Pro, After Effects), HTML, Tailwind CSS, Canva,

Microsoft Office, Google Suite, Shopify, Social Media (Instagram, TikTok, X), Photography, Videography Soft Skills: Communication, problem solving, teamwork, creativity, adaptability, and time management2

Interests: Marketing, graphic design, fashion, art, music, literature, and performance

Florence, Italy

September 2024 - Present

Florence, Italy September 2024 - Present

Stony Brook, NY

August 2022 - Present

# Lake Grove, NY

Florence, Italy January 2025 - Present

Poughkeepsie, NY May 2023 - January 2024

Poughkeepsie, NY December 2022 - May 2023

New York, NY May 2025 - August 2025

Florence, Italy September 2024 - Present

Poughkeepsie, NY and Florence, Italy

Expected Graduation: May 2026